

KEY QUARTERLY FIGURES 2002 / 2005

(in euro million)	2002				2003				2004								2005 (IFRS)			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1		Q2		Q3		Q4		Q1	Q2	Q3	Q4
									F.GAAP	IFRS	F.GAAP	IFRS	F.GAAP	IFRS	F.GAAP	IFRS				
Net Sales	2,550	2,634	2,241	2,378	2,440	2,406	2,086	2,302	2,415	2,362	2,513	2,455	2,179	2,126	2,332	2,286	2,324	2,722	2,356	2,531
Other operating revenues										17		14		13		20	20	29	25	26
Total Operating Revenues										2,379		2,469		2,139		2,306	2,344	2,751	2,381	2,557
Cost of sales										-1,954		-2,015		-1,767		-1,895	-1,947	-2,274	-1,986	-2,139
Gross Margin (2)	422	466	387	427	428	435	364	426	429	408	454	440	376	359	409	391	377	448	370	392
<i>% of Net Sales</i>	16.5%	17.7%	17.3%	18.0%	17.5%	18.1%	17.4%	18.5%	17.8%	17.2%	18.1%	17.8%	17.3%	16.8%	17.5%	17.1%	16.2%	16.5%	15.7%	15.5%
Operating Income	98	142	105	142	109	132	90	134	111	88	140	134	90	74	117	37	55	98	77	77
<i>% of Total Operating Revenues/Net sales</i>	3.8%	5.4%	4.7%	6.0%	4.5%	5.5%	4.3%	5.8%	4.6%	3.7%	5.6%	5.4%	4.1%	3.5%	5.0%	1.6%	2.3%	3.6%	3.2%	3.0%
Net Income	20	48	31	36	22	80	25	54	74	105	46	78	14	38	16	20	25	48	30	38
<i>% of Total Operating Revenues/Net sales</i>	0.8%	1.8%	1.4%	1.5%	0.9%	3.3%	1.2%	2.3%	3.1%	4.4%	1.8%	3.2%	0.6%	1.8%	0.7%	0.9%	1.1%	1.7%	1.3%	1.5%

(1) New line in the IFRS income statement

(2) Under IFRS, gross Margin is the difference between Net Sales and Cost of Sales, and does not include Other operating revenues