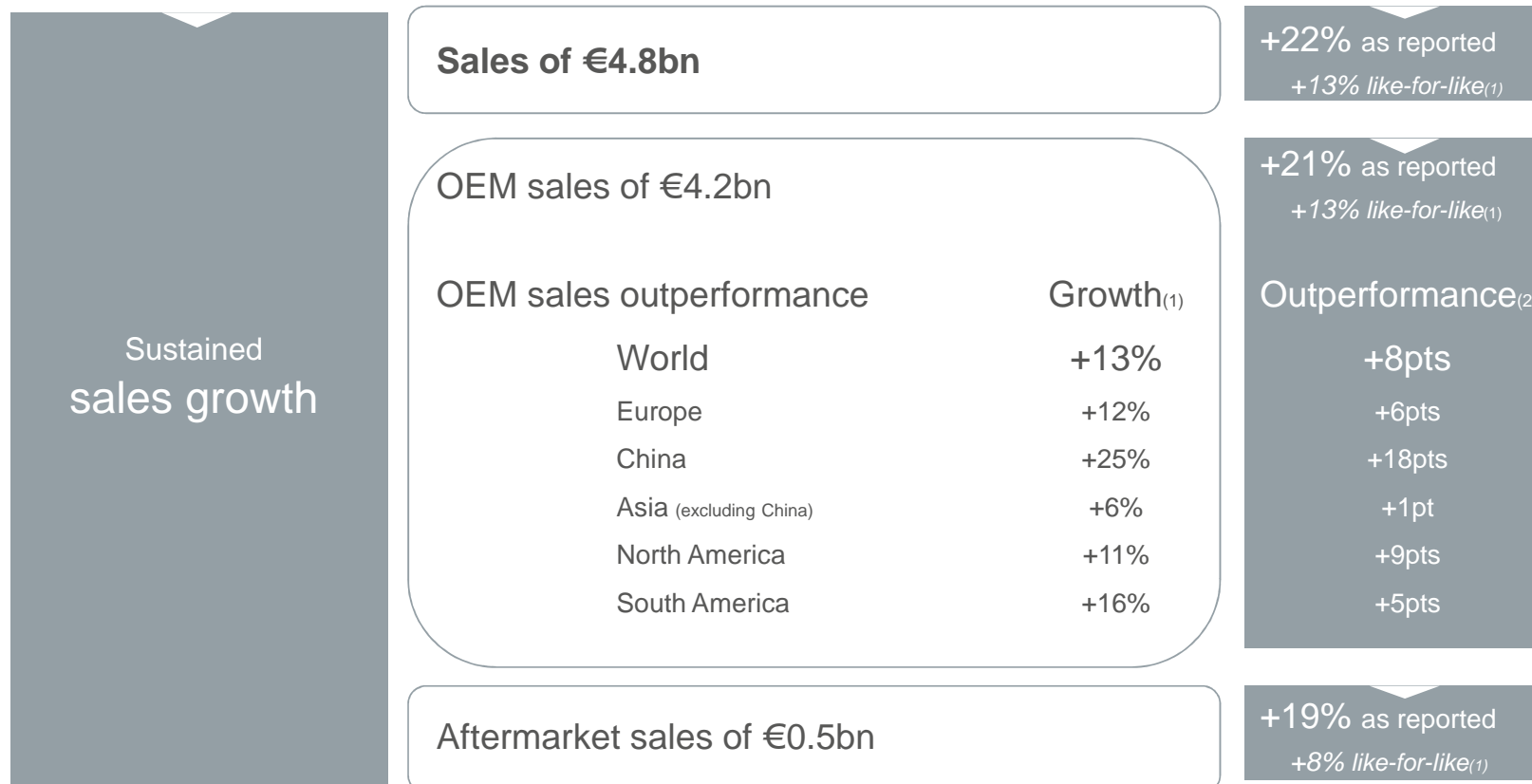




Q1 2017 SALES

JACQUES ASCHENBROICH – CHAIRMAN & CEO

HIGHLIGHTS



(1) Constant Group structure and exchange rates. (2) Vs automotive production

2017 OUTLOOK

Based on the following assumptions:

- ▶ An increase in global automotive production of between 1.5% and 2%
- ▶ Raw material prices and exchange rates in line with current levels

Valeo confirms its objectives for 2017:

- ▶ Sales growth outperforming the market by more than 5 percentage points
- ▶ A slight increase in operating margin* (as a % of sales and before acquisitions)

* Including joint ventures and associates

SUSTAINED SALES GROWTH

SALES OF €4.8BN, UP 22% AS REPORTED

UP 13% LIKE-FOR-LIKE

OEM SALES, UP 21% AS REPORTED

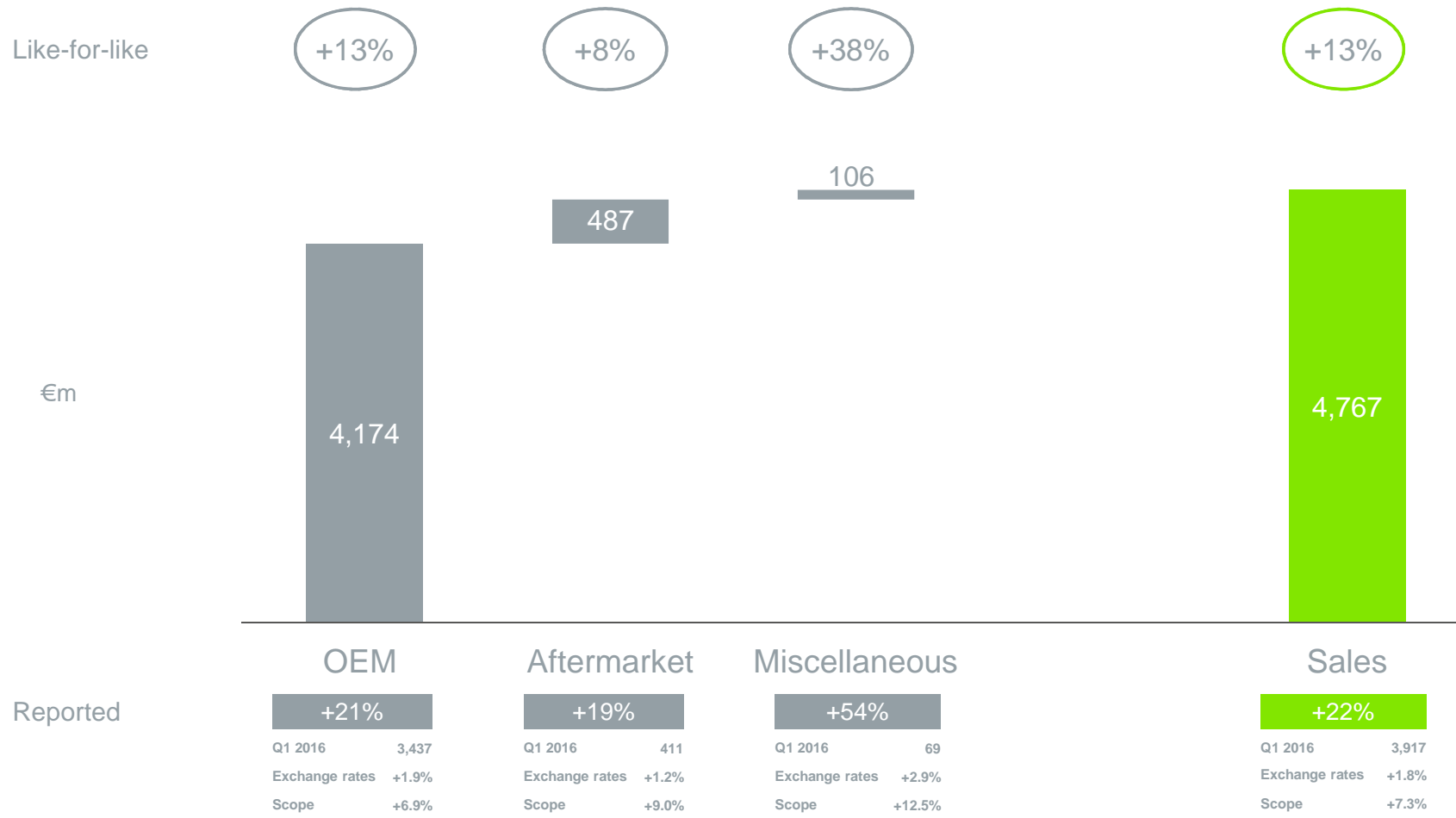
UP 13% LIKE-FOR-LIKE, 8-POINT OUTPERFORMANCE

AFTERMARKET SALES, UP 19% AS REPORTED

UP 8% LIKE-FOR-LIKE

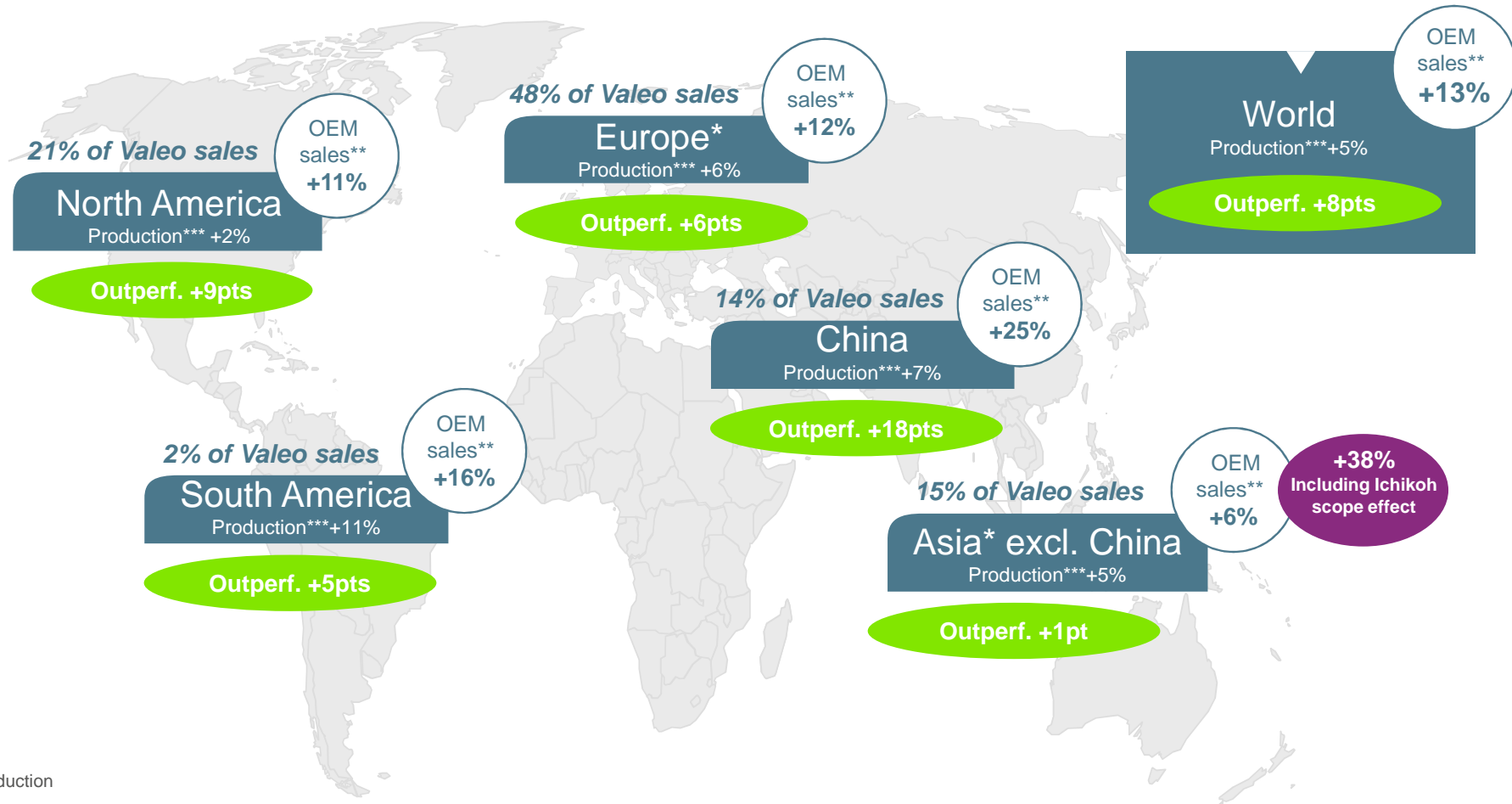
SUSTAINED SALES GROWTH

SALES UP 22% AS REPORTED, UP 13% LIKE-FOR-LIKE



SUSTAINED OEM SALES GROWTH LEADING TO OUTPERFORMANCE IN ALL PRODUCTION REGIONS

Q1
Like-for-like



* Europe including Africa;
 Asia including Middle East
 ** Valeo OEM sales by destination
 ***LMC estimates – light vehicle production

9-POINT OUTPERFORMANCE IN ASIA

Q1

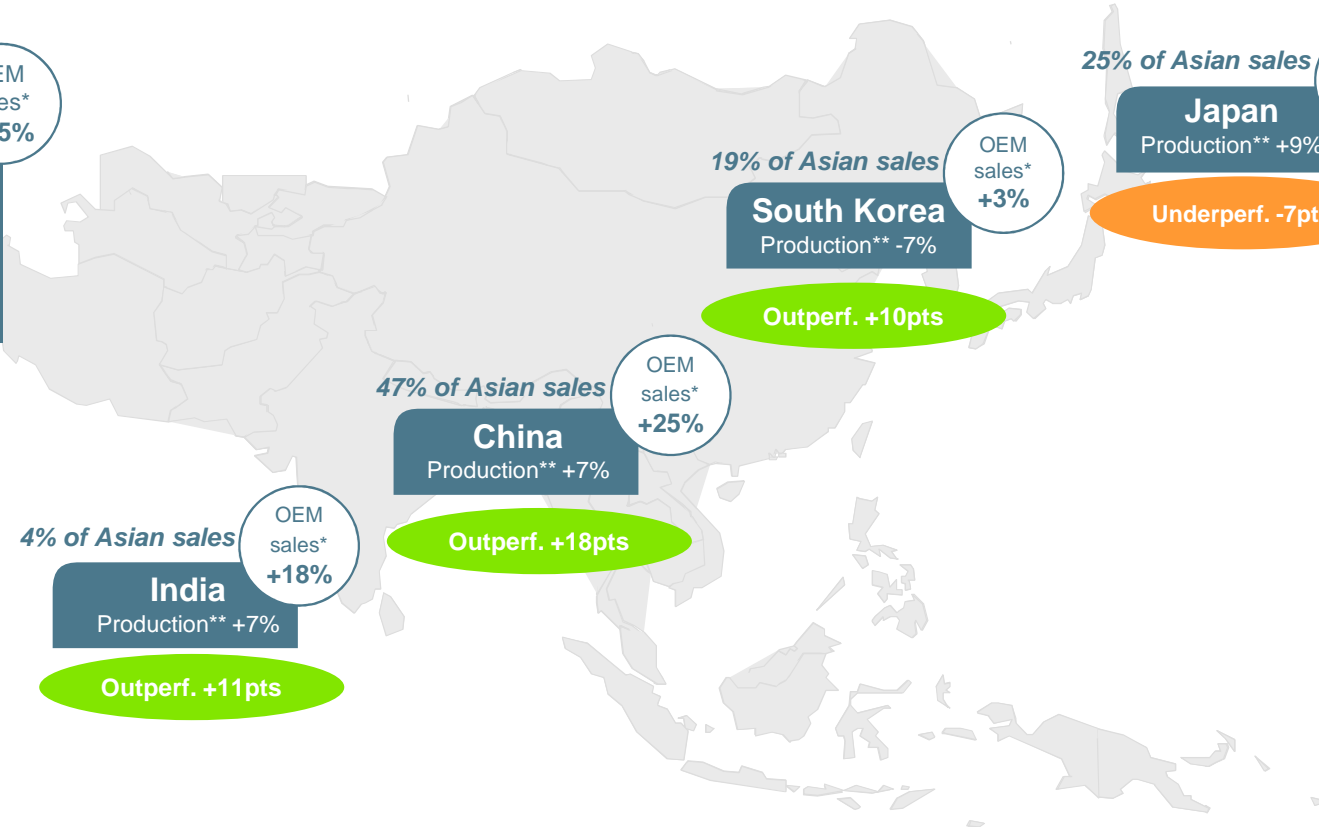
Like-for-like

29% of total sales

Asia
Production** +6%

OEM sales* +15%

Outperf. +9pts



25% of Asian sales

Japan
Production** +9%

OEM sales* +2%

+72%
Including Ichikoh scope effect

Underperf. -7pts

19% of Asian sales

South Korea
Production** -7%

OEM sales* +3%

Outperf. +10pts

47% of Asian sales

China
Production** +7%

OEM sales* +25%

Outperf. +18pts

4% of Asian sales

India
Production** +7%

OEM sales* +18%

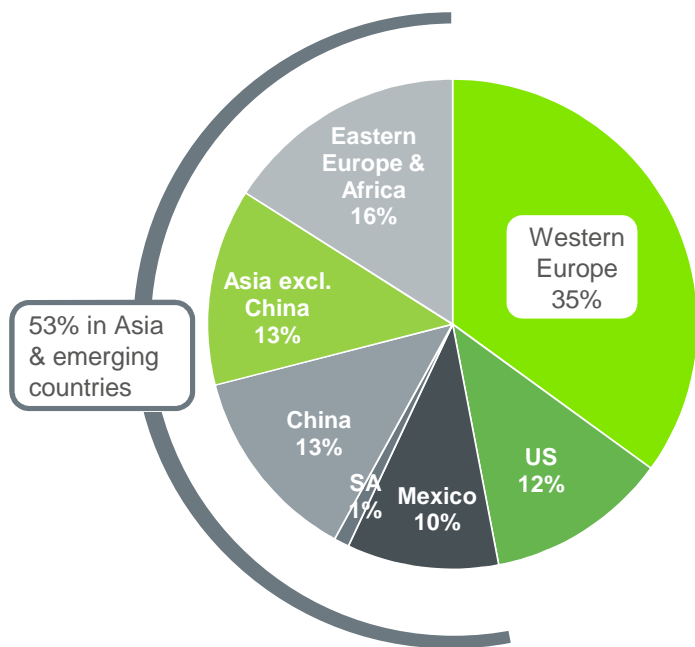
Outperf. +11pts

*Valeo OEM sales by destination
**LMC estimates – light vehicle production

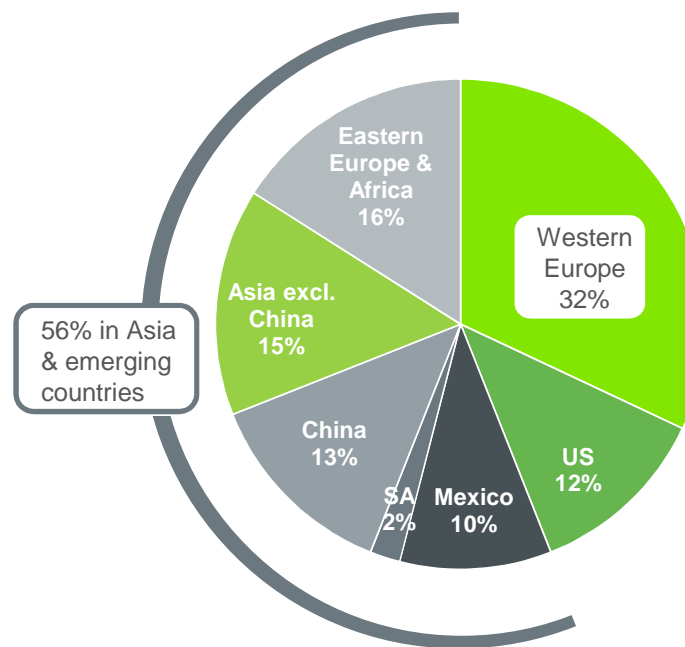
BALANCED GEOGRAPHIC POSITIONING

OEM sales by production region

% of OEM sales



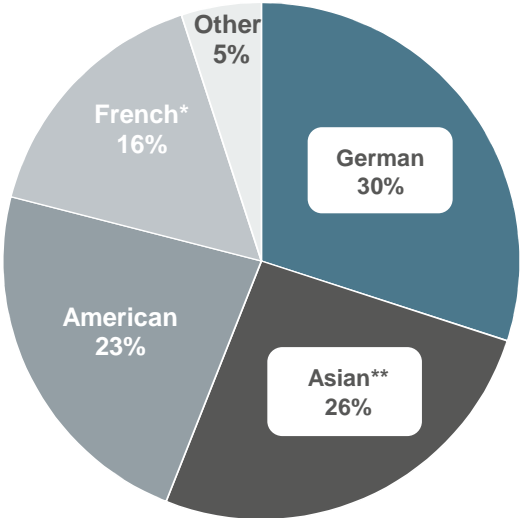
Q1 2016



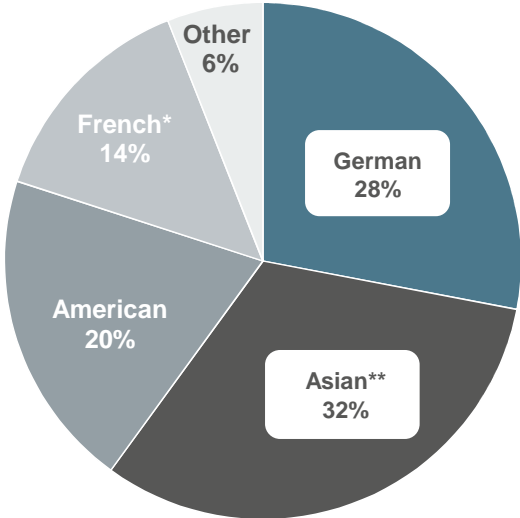
Q1 2017

A MORE DIVERSE CUSTOMER PORTFOLIO

% of OEM sales



Q1 2016



Q1 2017

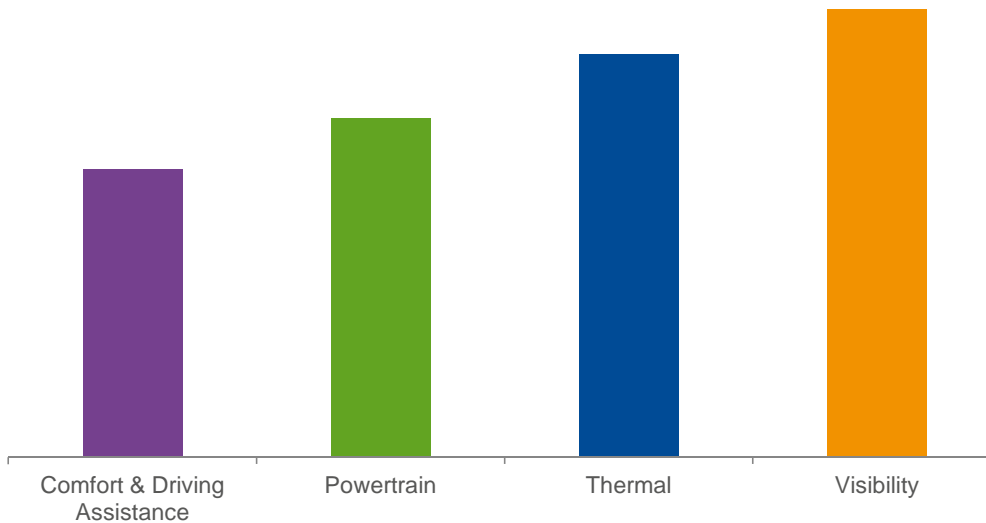
* Excluding Nissan
** Including Nissan

SUSTAINED GROWTH IN THE 4 BUSINESS GROUPS

OEM sales growth like-for-like



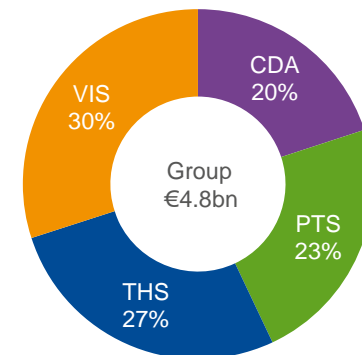
Total sales In €m



Total sales growth Year-on-year



*Including peiker **Including Spheros ***Including Ichikoh



% Q1 2017 sales

2017 OUTLOOK

2017 OUTLOOK

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CONTACTS



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SHARE INFORMATION

Share Data

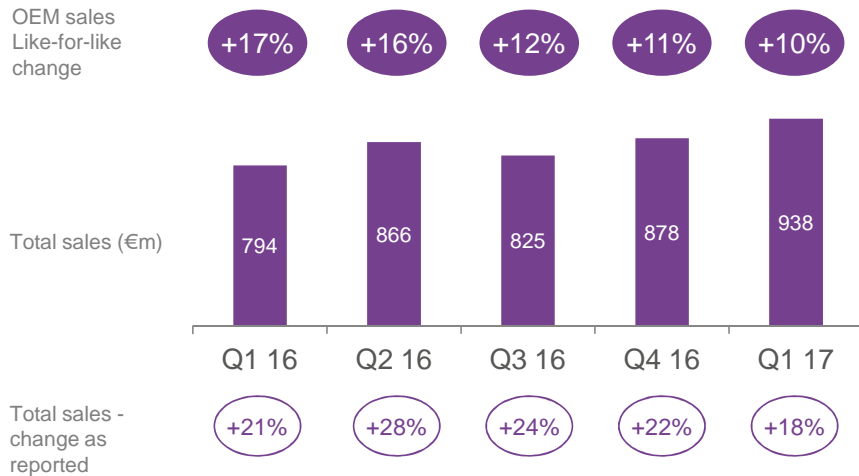
• Bloomberg Ticker	FR FP
• Reuters Ticker	VLOF.PA
• ISIN Number	FR 0013176526
• Shares outstanding as of March 31, 2017	239,143,131

ADR Data

• Ticker/Trading Symbol	VLECY
• CUSIP Number	919134304
• Exchange	OTC
• Ratio (ADR: ord)	1:2
• Depository Bank	J.P. Morgan
• Contact at J.P. Morgan – ADR broker relationship desk	Jim Reeves +1 212-622-2710

BACK-UP

COMFORT & DRIVING ASSISTANCE



Market share* and competitors:

- Driving Assistance: Valeo no.1
Valeo + Bosch + Continental ~ 57%*
- Interior Controls: Valeo no.2
Continental + Valeo+ Visteon ~ 34%*

* Valeo estimate

2016 key figures:

- Sales: €3.4bn (20% of Group sales)
- EBITDA: 14.7% (23% of Group EBITDA)
- 17,400 employees
- 28 plants
- 8 development centers
- 9 research centers

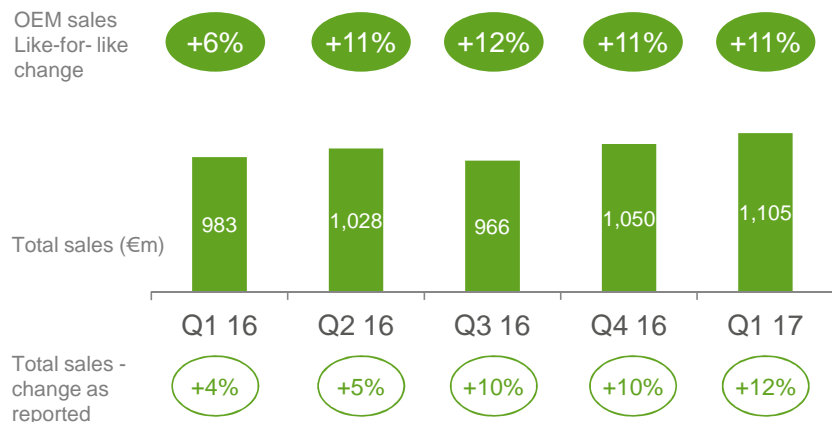
Key growth drivers:

- Increasingly stringent regulatory and certification environment (Euro NCAP in Europe and NHTSA in the US)
- Further take-up rate increase for existing innovative products (including cameras, displays, sensors)
- Perimeter change with peiker in March 2016

Latest business developments:

- Strong order intake in 2016 with first orders on front camera and interior monitoring systems
- First order for MovInBlue and Driver Monitoring System
- Acquisition of gestigon, cabin 3D image processing software company

POWERTRAIN SYSTEMS



Market share* and competitors:

- Transmission Systems: Valeo no.2
Luk + Valeo + ZF Sachs ~ 47%*

- Electrical Systems & Power
Electronics: Valeo no.1
Valeo + Denso + Bosch ~ 76%*

*Valeo estimate

2016 key figures:

- Sales: €4bn (24% of Group sales)
- EBITDA: 13.3% (25% of Group EBITDA)
- 20,700 employees
- 41 plants
- 18 development centers
- 7 research centers

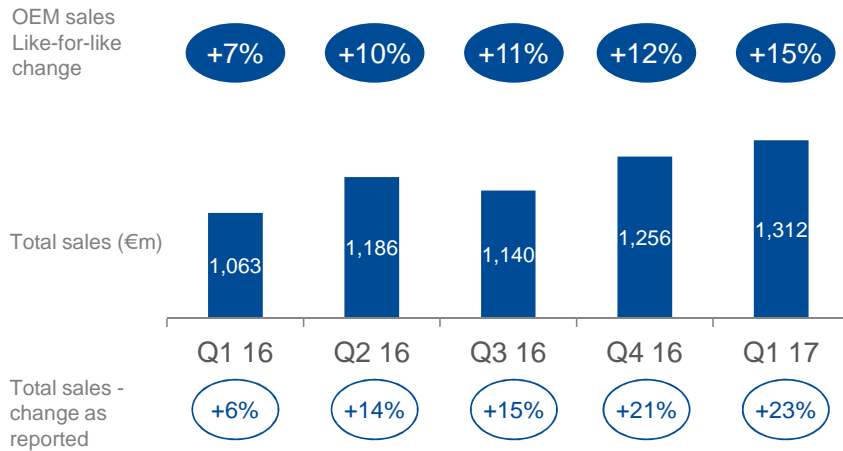
Key growth drivers: Objective of reducing CO₂ emissions and fossil fuel consumption based on 3 priorities for engines:

- Downsizing/downspeeding
- Gearbox automation
- Powertrain electrification and development of 12V, 48V and 300V+ hybrid solutions

Latest business developments:

- Major contracts won by the Valeo Siemens eAutomotive joint venture in Europe and China
- Significant orders in the field of gearbox automation: torque converters in the NAFTA region, dual clutch in Asia and Europe
- New orders in Europe for air loop management (Exhaust Gas Recirculation)
- New orders for alternators in Asia and Europe

THERMAL SYSTEMS



Market share* and competitors:

Thermal Systems: Valeo no.2
Denso + Valeo + Hanon + Mahle ~ 55%*

*Valeo estimate

2016 key figures:

- Sales: €4.6bn (28% of Group sales)
- EBITDA: 10.0% (22% of Group EBITDA)
- 22,800 employees
- 57 plants
- 10 development centers
- 4 research centers

Key growth drivers:

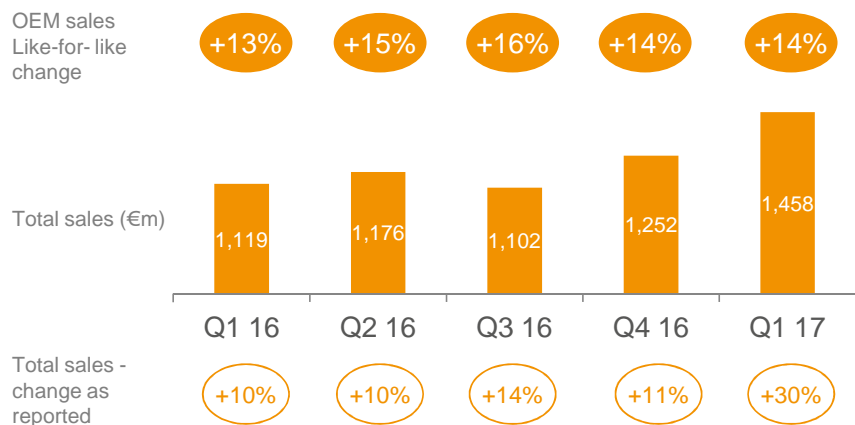
- Innovative solutions to comply with new regulations on gas pollutants and fuel consumption
- Thermal solutions for Electrified vehicles (PHEV/EV)

Latest business developments:

New record figures for quarterly order intake booked thanks to:

- Strong air conditioning system orders booked with American and German customers for worldwide platforms
- Several orders for full air conditioning systems booked by Chinese customers for ICE vehicles and EVs
- New battery cooling system order from luxury car manufacturer for its next EV system

VISIBILITY SYSTEMS



Market share* and competitors:

- Lighting Systems: Valeo-Ichikoh no.2
Koito + Valeo-Ichikoh + Magnetti Marelli ~ 60%*
- Wiper Systems: Valeo no.1
Valeo + Denso + Bosch ~ 67%*

*Valeo estimate

2016 key figures:

- Sales: €4.6bn (28% of Group sales)
- EBITDA: 13.9% (30% of Group EBITDA)
- 29,000 employees
- 38 plants
- 15 development centers
- 5 research centers

Key growth drivers in 2016:

- Increasing LED take-up rate, in particular in the B&C segment with VW (Passat), Renault (Megane), Infiniti (Q30), Audi (A3/Q2)
- Increasing LED content on premium vehicles with Volvo (XC90) and Jaguar (XJ)
- Increasing Wiper market share in China, with Ford and VW

Latest business developments:

- Continuous order intake increase on LED with Matrix/Pixel Front Lighting in Europe (VW Passat, Opel Adam, LR Evoque, Ford Kuga), North America (GM Sierra, Silverado HD, Ford Edge, Toyota Rav 4) and China (Passat CC, FCA Jeep, Nissan Sylphy)
- Re-entry of Mercedes Panel in Europe in Front and Rear Lighting
- Further development in Interior Lighting business with BMW and Renault
- Development of electronic transversal drivers (ZKW, Ichikoh)
- Valeo AquaBlade Wiper technology selected for premium vehicles, Wet Arm technology awarded at 2 new customers
- 4 Poles electronized Motors technology introduced for 3 new customers in Europe, North America and China
- Growing interest in sensor cleaning activity

QUARTERLY INFORMATION (IN €M)

■ Sales by segment

	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17
Comfort & Driving Assistance Systems	623	569	515	531	552	572	573	614	657	679	663	721	794	866	825	877	938
Powertrain Systems	774	817	752	818	848	848	798	843	948	978	877	959	983	1,028	966	1,051	1,105
Thermal Systems	818	885	832	837	880	934	889	934	1,007	1,039	992	1,036	1,063	1,186	1,140	1,255	1,312
Visibility Systems	733	762	711	764	876	925	856	957	1,022	1,072	967	1,124	1,119	1,176	1,102	1,252	1,458
Total sales	2,927	3,017	2,792	2,926	3,112	3,235	3,069	3,309	3,581	3,717	3,449	3,797	3,917	4,213	3,994	4,395	4,767

■ Sales by type

	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17
Original Equipment	2,470	2,567	2,348	2,449	2,677	2,755	2,644	2,814	3,113	3,203	2,990	3,294	3,437	3,669	3,472	3,822	4,174
Aftermarket	375	374	361	377	376	377	366	376	400	413	387	399	411	434	417	417	487
Miscellaneous	82	76	83	100	59	103	59	119	68	101	72	104	69	110	105	156	106
Total sales	2,927	3,017	2,792	2,926	3,112	3,235	3,069	3,309	3,581	3,717	3,449	3,797	3,917	4,213	3,994	4,395	4,767

SAFE HARBOR STATEMENT

Statements contained in this document, which are not historical fact, constitute "Forward-Looking Statements". These statements include projections and estimates and their underlying assumptions, statements regarding projects, objectives, intentions and expectations with respect to future financial results, events, operations, services, product development and potential, and statements regarding future performance. Even though Valeo's Management feels that the forward-looking statements are reasonable as at the date of this document, investors are put on notice that the forward-looking statements are subject to numerous factors, risks and uncertainties that are difficult to predict and generally beyond Valeo's control, which could cause actual results and events to differ materially from those expressed or projected in the forward-looking statements. Such factors include, among others, the Company's ability to generate cost savings or manufacturing efficiencies to offset or exceed contractually or competitively required price reductions. The risks and uncertainties to which Valeo is exposed mainly comprise the risks resulting from the investigations currently being carried out by the antitrust authorities as identified in the Registration Document, risks which relate to being a supplier in the automotive industry and to the development of new products and risks due to certain global and regional economic conditions. Also included are environmental and industrial risks as well as risks and uncertainties described or identified in the public documents submitted by Valeo to the French financial markets authority (*Autorité des marchés financiers* – AMF), including those set out in the "Risk Factors" section of Valeo's 2016 Registration Document registered with the AMF on March 24, 2017 (under no. D.17-0226).

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SMART TECHNOLOGY
FOR SMARTER CARS