

Mov'InBlue and car-sharing platform Drivy enter into a technological partnership to speed up the development of self-service car-sharing offers

Paris, January, 4th 2019 – Mov'InBlue, a smart digital mobility solution, created by Valeo and Capgemini, that specializes in digital mobility services for corporate fleets and car rental companies, and Drivy, Europe's leading car-sharing platform, today announce the launch of a connected and interoperable shared mobility solution. Thanks to this solution, fleet managers will be able to make their vehicles available for self-service car-sharing on the Drivy platform.

The turnkey solution gives all professional organizations with a fleet of vehicles the opportunity to enter the smartphone-based car-sharing market with zero outlay. This includes traditional car rental companies as well as businesses and local authorities that have a vehicle fleet at their disposal and companies looking to diversify into car-sharing services. When integrated with the Drivy platform, the Mov'InBlue solution makes it possible to share vehicles from any fleet with Drivy's community of 2.5 million users, enabling fleet managers to optimize vehicle use and providing them with an additional source of revenue.

"Valeo is very pleased to play a part in the development of Drivy – a key player in city car-sharing – thanks to the unique technology and industrial capability of Mov'InBlue," says Marc Vrecko, President of Valeo's Comfort and Driving Assistance Systems Business Group. *"Whether for private or for professional use, we are convinced that there will be a shift toward more and more fleet and car-sharing. We will have to optimize vehicle use in order to reduce their economic cost, but also their environmental cost. Tomorrow's end-to-end system offers will make mobility a seamless and pleasant experience. With Mov'InBlue and by partnering Drivy, we are making that an achievable target for all automotive industry professionals."*

"We are delighted to be working with a world-class and innovative automotive supplier like Valeo," adds Paulin Dementhon, founder and Chairman and CEO of Drivy. *"At a time when car-sharing services have soared and are a driver for growth across the entire automotive value chain, we will be able to speed up the integration of rental companies and corporate fleet operators on our platform and diversify into other models beyond the dedicated Drivy fleets, which have enjoyed strong growth in the last two years. By integrating the Mov'InBlue solution, we will be able to significantly boost growth for our Drivy Open self-service fleet from the start of 2019 in the shared mobility segment, and offer an even more reliable and widespread car-sharing service for our community of 2.5 million users."*

About Drivy

Founded in 2010 by Paulin Dementhon, Drivy is the leading round-trip car-sharing platform in Europe, with some 50,000 vehicles shared by a community of 2.5 million users in six countries. The Drivy app enables city-dwellers who don't own a car to find and book one nearby, open it with their smartphone and use it for several hours or several days. The Drivy fleet is made up of vehicles owned by individuals looking to cover their ownership costs and fleets operated by professional organizations eager to invest in more efficient and sustainable mobility. Drivy employs 127 people and has offices in Paris, Berlin, Barcelona and London.

Valeo is an automotive supplier, partner to all automakers worldwide. As a technology company, Valeo proposes innovative products and systems that contribute to the reduction of CO₂ emissions and to the development of intuitive driving. In 2017, the Group generated sales of 18.5 billion euros and invested 12% of its original equipment sales in Research and Development. Valeo has 185 plants, 20 research centers, 36 development centers and 15 distribution platforms, and at June 30, 2018 employed 115,000 people in 33 countries worldwide. Valeo is listed on the Paris stock exchange and is a member of the CAC 40 index.

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